

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 USIA-15 /035 W
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R 141218Z FEB 75
FM AMEMBASSY PRAGUE
TO SECSTATE WASHDC 7614
USDOC WASHDC
INFO AMEMBASSY VIENNA

UNCLAS PRAGUE 0329

COMMERCE FOR BEWT/TPD(THOMPSON)

VIENNA FOR USEWTC

E.O. 11652: N/A

TAGS: BEXP, CZ

SUBJECT: PROPOSED ILLINOIS STATE IOGO TRADE MISSION: CONSTRUCTION
EQUIPMENT AND BUILDING SUPPLIES

REF: STATE 24658

1. SETS OF COMMERCIAL LITERATURE HAVE JUST ARRIVED
ON BLAW-KNOX, U.S. GYPSUM, AMERICAN COLLOID AND
UNIVERSAL FORM CLAMP COMPANIES. WE WILL BE PRESENTING
THESE AND ANY OTHERS THAT MAY ARRIVE OVER LONG WEEKEND
TO APPROPRIATE CZECHH MINISTRY OF CONSTRUCTION NEXT WEEK AND
WILL HOPEFULLY HAVE USEFUL RESPONSE FOR COMMERCE BY
END OF MONTH.

2. IN MEANTIME, BASED ON EMBASSY'S KNOWLEDGE OF
MARKET FOR CONSTRUCTION EQUIPMENT AND BUILDING SUPPLIES
IN CSSR, WE OFFER PRELIMINARY JUDGMENT THAT PRODUCTS
OF AL FOUR FIMRS MENTIONED ABOVE WOULD AROUSE
SIGNIFICANT INTEREST HERE. IT WOULD BE HELPFUL,
HOWEVER, IF INFORMATION ADDITIONAL TO TWO-PAGE
WRITTEN SUMMARY OF UNIVERSAL FORM CLAMP PANEL
SYSTEM COULD BE PROVIDED TO AID LOCAL OFFICIALS IN
BETTER ASSESSING INTEREST IN FIRM'S PRODUCT.

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3. CZECHOSLOVAK VISITORS TO CONEXPO EXHIBIT IN CHICAGO SHOULD HAVE RETURNED TO PRAGUE BY NOW AND, IN LINE WITH MINISTRY OF CONSTRUCTION AGREEMENT (PRAGUE 154), WE HOPE TO OBTAIN THEIR VIEWS IN COMING DAYS ON PRODUCTS AND FIRMS THEY WOULD LIKE TO SEE INCLUDED IN SUBJECT TRADE MISSION.

4. WILL ADVISE ASAP.
PERRY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 14 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975PRAGUE00329
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750055-0909
From: PRAGUE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750241/aaaabkvh.tel
Line Count: 70
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: STATE 24658
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 06 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <06 MAY 2003 by RuthemTJ>; APPROVED <12 JAN 2004 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PROPOSED ILLINOIS STATE IOGO TRADE MISSION: CONSTRUCTION EQUIPMENT AND BUILDING SUPPLIES
TAGS: BEXP, CZ
To: STATE COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006